

Communiqué de presse

Mobilitas Group strengthens its activities in Rwanda with the opening of two new buildings

Mobilitas, present in the 54 countries of the African continent, considers Rwanda as a strategic market for both its removals and physical and electronic document management activities.



Kigali (Rwanda), May 18, 2021 - The French family-owned Mobilitas Group, a leader in the international mobility industry as well as in the physical and electronic records management sector, has just finalised the construction of two new warehouses for its Rwandan activities in the Kigali Special Economic Zone.

The first warehouse is dedicated to AGS Worldwide Movers and its logistics offering

The new warehouse located in the Special Economic Zone of Kigali is the first infrastructure built by the Mobilitas group in Rwanda for its removal subsidiary. The warehouse has a storage capacity of 1,000 m² and counts 19 employees on site to support the growth of the group's removal activities. The building meets international standards and is equipped with maximum security systems, including a fully fenced-in area, surveillance cameras, and armed security guards on site.

AGS Removals is also expanding its logistics activities in Rwanda.

"Recently, our subsidiary AGS Removals Rwanda was requested to provide packing and transportation services for the delivery of educational supplies to Rwandan primary schools. The operation, commissioned by the Rwandan Ministry of Education and financed by the British Council, allowed for the delivery of school supplies to 2,500 schools, many of which are located in rural areas. To transport the supplies, our movers carried out the delivery

operations by truck, 4x4 and boat. Some deliveries ended up being completed with the assistance of a dugout canoe and turned out to be undeniable achievements!" explains Nathalie Jeanneau, Africa Regional Director of AGS, a subsidiary of the Mobilitas Group.



The second warehouse is a fast-track custom-built records management centre

To develop its physical and electronic records management activities in Rwanda, the Mobilitas Group has also built a new records management centre, equipped with a temperature control system and security equipment. To allow an effective treatment of paper archives, sometimes fragile, a third-party Records Management service provider must guarantee an excellent level of preservation and security.

Since December 2020, this new facility has been able to accommodate 55,000 cartons of records on a surface of 500m². In a second phase, the site will multiply its capacity by six, with the possibility of storing 350,000 cartons of records.

Rwanda and Africa are Mobilitas' international development priorities

For Nathalie Jeanneau: "We started our activities in Rwanda believing in the vast potential of the market. The strong economic growth over the past few years proved us right. Today, we want to reinforce our leading position in our historic segments - removals and records management - and develop our new activities including logistics. Investing in last-mile logistics is a promising market, especially since we are one of the few companies capable of making deliveries to hard-to-reach areas that are nonetheless essential for many people."

Since 2016, the group is represented in all 54 countries on the African continent. Today, Africa represents 20% of Mobilitas' revenue.

In January 2021, Mobilitas announced the planned investment of 200 million euros in its physical and electronic document management division. The objective is to open 10 new sites



per year over the next 10 years starting 2021, both in France and internationally. By the end of 2022, the group plans to create several new records management sites in Africa, in particular in Côte d'Ivoire, Cape Verde, Madagascar, Ghana and Senegal.

About the Mobilitas Group

Created nearly 50 years ago, the Mobilitas Group is a family-owned company specialized in the mobility of goods and people, before diversifying into physical and electronic records management. With 4800 employees in 97 countries, the Mobilitas Group - run by the third generation of the TAIEB and CASTRO families - is today one of the world leaders in the field of international mobility (moving companies and individuals, accompanying executives on expatriation) and continues to advance towards the podium of the largest players in physical and electronic records management.

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